

## CM Sales, Inc. Award List

2011

TeachLogic - **Representative of the Year**

2010

ALLEN & HEATH - **Representative of the Year**

TeachLogic - **Representative of the Year**

RANE - Quota buster

2009

König & Meyer - **Representative of the Year**

ALLEN & HEATH - "Bull Dog" Award

2007

RANE - BF Stone Award

SurgeX - Rapid Growth Award

2006

QSC Audio Products - Quota Buster

2004

ALLEN & HEATH - **Representative of the Year**

ALLEN & HEATH - Quota Buster

2003

ALLEN & HEATH - Quota Buster Award

ALLEN & HEATH - Outstanding Front Office Support

2002

RENKUS-HEINZ - **Representative of the Year**

2001

RENKUS-HEINZ - Most Improved Territory

2000

AKG ACOUSTICS - **Representative of the Year**

BSS AUDIO - Outstanding Sales Achievement

1999

JBL PROFESSIONAL - **Representative of the Year-Commercial Sound**

JBL PROFESSIONAL - Quota Buster Award

RAINBOW LENSES - 6 Year Performance Award

1998

BSS AUDIO - Most Improved Territory

SONY SECURITY SYSTEMS - Outstanding Support Award

IED - Sales Rep Innovator of the Year Award

1997

OTARI - Outstanding Market Development

BSS AUDIO - Outstanding Sales Performance

AUDIO TECHNICA - Quota Buster Award

1996

AUDIO TECHNICA - Quota Buster Award

HAFLER PROFESSIONAL - David Hafler Distinguished Award

JBL PROFESSIONAL - **Representative of the Year - Contracting Market**

RAINBOW LENSES - **Representative of the Year**

1995

AUDIO TECHNICA - **Representative of the Year**

HAFLER PROFESSIONAL - **Representative of the Year**

RAINBOW LENSES - Outstanding Sales Achievement Award

1994

SONY SECURITY SYSTEMS - Outstanding Sales Award - B/W Cameras

SONY SECURITY SYSTEMS - Outstanding Sales Award - Video Recorders

HAFLER PROFESSIONAL - **Representative of the Year**

AUDIO TECHNICA - Quota Buster Award

1993

AUDIO TECHNICA - Quota Buster Award

PACIFIC SUPPLY & TRADING - **Representative of the Year**

JBL PROFESSIONAL - Most Improved Territory Award

1992

AUDIO TECHNICA - Quota Buster Award

JBL PROFESSIONAL - Best Product Launch - M Series

JBL PROFESSIONAL - Outstanding Sales Achievement - UREI

1991

AUDIO TECHNICA - Quota Buster Award

1990

JBL PROFESSIONAL - UREI Quota Buster Award

SOUNDCRAFT - **Representative of the Year Award**

SOUNDCRAFT - Quota Buster Award

AUDIO TECHNICA - Sales and Marketing Excellence Award

AUDIO TECHNICA - Quota Buster Award

OTARI - Quota Buster Award

1989

JBL PROFESSIONAL - UREI Quota Buster Award

AUDIO TECHNICA - Best Sales Effort

AUDIO TECHNICA - Outstanding Sales Award

DBX PROFESSIONAL - Outstanding Sales Effort Award

1988

SOUNDCRAFT - Quota Buster Award

AUDIO TECHNICA - Quota Buster Award

1987

JBL PROFESSIONAL - **Representative of the Year Award**

JBL PROFESSIONAL - UREI Quota Buster Award

AUDIO TECHNICA - Most Effective Communication w/Factory

1986

AUDIO TECHNICA - Quota Buster Award

OTARI - A Line Sales Excellence Award

DBX PROFESSIONAL - Quota Buster Award

1985

RAMSA - Representative of the Year Award

COMPREHENSIVE VIDEO - **Representative of the Year/East. Region**

JBL PROFESSIONAL - Outstanding 1st Year Performance Award

1984

COMPREHENSIVE VIDEO - **Representative of the Year/East. Region**

OTARI - Most Improved Territory

AUDIO TECHNICA - Outstanding Sales Achievement Award

DBX PROFESSIONAL - Top Sales Growth Award

1981

DBX PROFESSIONAL - Top Sales Award